

# JOJIE M. ANDALES


Trade Representative



 09457128877

 jojje.andales.ja@gmail.com

 www.indeed.com

 Brgy. Tabunok, Palompon, Leyte

## Education

2008-2011 STI COLLEGE GENERAL  
SANTOS CITY BACHELOR OF  
SCIENCE IN INFORMATION  
TECHNOLOGY

2004-2008 Christian school of  
polomolok Secondary

## Expertise

Sales and Negotiation

Market Analysis

Relationship Management

Communication

Organizational Skills

## Language

English

Tagalog

Cebuano

## Career Objective

To effectively promote and represent the company's products and services, establish strong relationships with clients and partners, and drive sales growth through strategic market engagement.

## Work Experience

### Brigada Healthline Corp.

Trade Representative

- **Promote Products and Services**  
Represent the company in marketing its products and services to clients, distributors, and partners.
- **Build Client Relationships:** Establish and maintain strong relationships with existing and potential customers to foster loyalty and repeat business.

### Unilever product

Beauty Consultant

- 2014  
-  
2024
- **Advise Customers:** Provide personalized recommendations on skincare, makeup, and beauty products based on customer needs and preferences.
- **Demonstrate Products:** Conduct product demonstrations to showcase features, benefits, and application techniques.

## Summary of Qualifications

- Proven track record in driving sales growth and achieving business targets in competitive markets.
- Exceptional communication and negotiation skills to build and sustain partnerships with clients and stakeholders.
- Skilled in presenting products and services effectively to diverse audiences.
- Highly organized and detail-oriented, with the ability to manage multiple tasks and prioritize effectively.
- Committed to delivering exceptional customer service and fostering long-term business relationships.

## References

**Julie Ann Genova**

Marketing Head

Phone: 09289244753

Email: Julieann.genova@brigada.ph

**Synemer obena**

Area Supervisor

Phone: 09302663390

Email: Synemer.obena@brigada.ph