iPloy Incorporated 11th Floor MSY Tower Pescadores Road Cebu Business Park, Cebu City 6000



IGROW COACHING FORM

| Full Name: Wilmar Diaz | Date: March 1, 2021 |
|------------------------|----------------------------------|
| Employee No.: 1501 | Immediate Supervisor: Joan Mamac |

Issue / Goal - What is the issue and goal of the coaching session?

 No actual date added on the order and on some orders actual date was changed when he's supposed to not to change it.

Reality / Options – Root Cause Analysis and Agent's Feedback

Spoke with the rep and he was newly transitioned to the new database he was working from 1BT before and is now working on OHH database so he said he was still adjusting and he admits that he was not minding the actual date because that's what he was used to on the other database.

Discussed to the rep when and when not to touch the actual dates to avoid these issues before.

Way Forward – Action Plan and Setting Proper Expectations

Advised rep to double check the order next time to make sure this will not result to any other errors in the future and to ask questions if something is confusing.

Further, same errors after this coaching rep will incur IR.

| Employee Signature: | Date: March 1, 2021 |
|-----------------------|---------------------|
| Supervisor Signature: | Date: March 1, 2021 |
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3601869 – no actual date added on the order

| 02/25/2021 04:17:32 PM | Diaz, Wayne | Custom field 'PAR Ownership' changed from 'NY -Needs Auth' to 'R.NY-Wayne Diaz (Initial Auth)'. |
|------------------------|-------------|---|
| 02/25/2021 04:17:32 PM | Diaz, Wayne | Custom field 'PAR Action Taken' changed from '[No selection]' to 'PAR Logged'. |
| 02/25/2021 04:17:32 PM | Diaz, Wayne | Custom field 'PAR Date Action Taken' changed from " to '2/25/2021'. |
| 02/25/2021 04:17:31 PM | Diaz, Wayne | WIP State changed from 'PAR INITIAL IN PROCESS' to '*7 Autoconfirm Review'. |
| 02/25/2021 04:17:31 PM | Diaz, Wayne | WIP Assigned To changed from 'Diaz, Wayne' to 'BillingEdit, BillingEdit'. |
| 02/25/2021 10:42:29 AM | Diaz, Wayne | WIP State changed from 'NEED PRIOR AUTH' to 'PAR INITIAL IN PROCESS'. |
| 02/25/2021 10:42:29 AM | Diaz, Wayne | WIP Assigned To changed from '[None]' to 'Diaz, Wayne'. |

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3590499 – actual date incorrectly changed *WIP Assigned to incorrectly changed

| 02/25/2021 04:31:13 PM | Diaz, Wayne | Custom field 'PAR Ownership' changed from '[No selection]' to 'R.NY-Wayne Diaz (|
|------------------------|-------------|--|
| 02/25/2021 04:31:12 PM | Diaz, Wayne | WIP State changed from 'PAR INITIAL IN PROCESS' to '*7 Autoconfirm Review'. |
| 02/25/2021 04:31:12 PM | Diaz, Wayne | WIP Assigned To changed from 'Diaz, Wayne' to 'BillingEdit, BillingEdit'. |
| 02/25/2021 04:30:45 PM | Diaz, Wayne | StopReason changed from [None] to [04-PAR Expired] |
| 02/25/2021 04:30:45 PM | Diaz, Wayne | [E0630] DOS changed from '2/20/2021' to '2/16/2021'. |
| 02/25/2021 04:30:44 PM | Diaz, Wayne | [E0301] DOS changed from '2/20/2021' to '2/16/2021'. |
| 02/25/2021 04:30:44 PM | Diaz, Wayne | [E0277] DOS changed from '2/20/2021' to '2/16/2021'. |
| 02/25/2021 04:30:43 PM | Diaz, Wayne | [SLING STD CANVAS] DOS changed from '2/20/2021' to '2/16/2021'. |
| 02/25/2021 04:30:43 PM | Diaz, Wayne | [BED-MATTRESS-BARI-42] DOS changed from '2/20/2021' to '2/16/2021'. |
| 02/25/2021 04:30:42 PM | Diaz, Wayne | [BED-RAILS-HALF-B] DOS changed from '2/20/2021' to '2/16/2021'. |
| 02/25/2021 04:30:41 PM | Diaz, Wayne | Actual Delivery Date changed from '2/20/2021' to '2/16/2021'. |
| 02/25/2021 04:30:41 PM | Diaz, Wayne | Stop Date changed from '[None]' to '4/1/2027'. |
| 02/25/2021 10:42:44 AM | Diaz, Wayne | WIP State changed from 'NEED PRIOR AUTH' to 'PAR INITIAL IN PROCESS'. |
| 02/25/2021 10:42:44 AM | Diaz, Wayne | WIP Assigned To changed from '[None]' to 'Diaz, Wayne'. |